



## Problem Statement

### Scenario Background:

The facility owner brought your organization to the table early to help assist their internal project team with budgeting for a greenfield soybean processing facility. Your team proceeded to complete high-level design, estimating and scheduling. Upon completion the owner brought on a design-build firm (Interstates) to complete the design and begin subcontractor procurement activities.

### Notice to Proceed:

Interstates has decided to issue your organization a notice to proceed (NTP) for a portion of the scope that you previously budgeted. The goal is to begin the initial procurement and installation activities for the facility's medium voltage infrastructure and site lighting. In addition to procurement of medium voltage and site lighting, the NTP award scope will include all associated gear installations, light/pole installations, raceways, cable/wire and terminations per the drawing package. Your company will have electricians onsite by the day you arrive in Nebraska City.

- Medium Voltage Scope of Work
  - Install the necessary medium voltage gear/equipment/manholes
  - Install the necessary conduit, wire and terminations/testing for the Degumming 35kV loop
- Site Lighting Scope of Work
  - Install the necessary light pole and fixtures
  - Install the necessary conduit, wire and terminations

Your organization was brought on early to improve the overall schedule. Interstates is now proceeding with a competitive bid for the remaining electrical scope per the client's procurement standards. The remaining facility buildout (RFP documents) will be issued in person on **October 27<sup>th</sup>**. In general, the scope will include grounding, lighting, network infrastructure, heat trace, gear/equipment installation, and power distribution throughout the facility.

Please submit NTP RFI's via email to "kyle.hansen@interstates.com"

## NTP Award Deliverables (Due by 10/27 @ 06:30 via thumb drive)

- Detailed schedule (NTP award scope only)
  - Interstates is working on a construction schedule for other trades. Please indicate what "By other" constraints you have. Work needs to start ASAP
- Manpower curve. Please indicate total manhours
- Value Engineering Ideas
- Copy of your RFI and PCO log
- Copy of your progress report template
- Material lead-time matrix (order date, lead-time and forecasted onsite dates)
- Submittals package for NTP Scope (all submittals need to be neatly organized. Please create a submittal template (cover page) for each submission).



**ASC Competition – Region 4  
Specialty Contracting Division**

**October 26-29, 2025**

- Conduit and fittings
- Wire/MV Cable
- MV Terminations
- Light poles
- Light fixtures and brackets

**Request for Qualifications (RFQ) (Due by 10/27 6:30 AM)**

At this time, Interstates is requesting your qualifications. Contractors will be evaluated on overall experience and depth of resources. Contractors must submit (one) hard copy and (one) electronic copy of their qualifications. Hard copy submissions shall be contained within a 1" three ring binder. The contents within the hard copy binders shall be comprised of 8½" x 11" paper, subdivided by labeled tabs. The electronic copy must be in PDF format and saved on a USB flash drive. The electronic copy shall be clearly labeled and placed within the hard copy binder. RFQ responses shall include, but are not limited to, the following:

- I. Letter of Transmittal
- II. Mission Statement and Management Philosophy
- III. Organization Structure
- IV. Resumes of key personnel
- V. Financial Statements
- VI. Representative Past Projects
- VII. Current Projects and Backlog
- VIII. Project Control Procedures/Systems
- IX. Safety Management/Safety Record
- X. Quality Management

\*Limit 25 pages total excluding letter of transmittal

**Your qualification package must be received (via hand delivery) by Interstates; LIED LODGE – Nebraska City, NE by 6:30 am on Monday, October 27<sup>th</sup>.**



## Request for Proposal (RFP) Information

Following receipt of the qualification package, a brief pre-bid meeting will be held at 6:30am on the 27<sup>th</sup> during which a digital copy of the RFP will be issued via flash drive. A broad overview of the project and RFP documents will be given by Interstates. Contractors will be provided with an opportunity to pose initial questions, and any questions that remain following this meeting should be submitted as an RFI. RFI's can be submitted via email to:

- [Kyle.Hansen@interstates.com](mailto:Kyle.Hansen@interstates.com)
- [Tristen.Girolamo@interstates.com](mailto:Tristen.Girolamo@interstates.com)
- [Bryce.Clark@interstates.com](mailto:Bryce.Clark@interstates.com)
- [John.Moulton@interstates.com](mailto:John.Moulton@interstates.com)

Final proposals should include the following components:

- The proposal for the project as defined in the RFP
- Resource loaded milestone schedule
- Schedule of values and cash flow projection
- Completed bid form
- Narrative describing the specific project approach

Completed proposals must be submitted digitally (flash drive) with a hard copy binder by 11:59 pm on Monday October 27<sup>th</sup>.

Following receipt and evaluation of your qualification information and written proposal, your team will be invited to present the qualifications and approach in person and answer questions from the selection committee. Interviews will be conducted on Tuesday, October 23<sup>rd</sup>.

The exact time and location of the interviews will be determined at a later date. All presentations are limited to 15 minutes in length with a 15-minute Q&A period to follow, and each member of the team must have a speaking role.